Get a grip on the steering of life and navigate your way to 'WholeSum Success'...

- Coach Kotak



### **EXECUTIVE SUMMARY**

Committed to his passion for people development, Deepak has taken his leap of faith, aspiring to play catalyst, in igniting minds towards enriched & empowered living, co-creating journeys to wholesome success. To complement his efforts, his coaching & training interventions, he has initiated his proprietary firm, 'aUt sUr Interventions & Transformations' in 2016. 'aUt sUr' implying – as you think, so you are.

Deepak brings to the table experience from, 32 years in shipping, logistics, training & coaching in multi-national, multi-cultural environments; extensive travels & a high level of transferable skills in areas of leadership, sales, operations, performance, communication and people development. Deepak is empanelled as a trainer with Tata Institute of Social Sciences (T.I.S.S) and as a coach with Modern Health, USA.

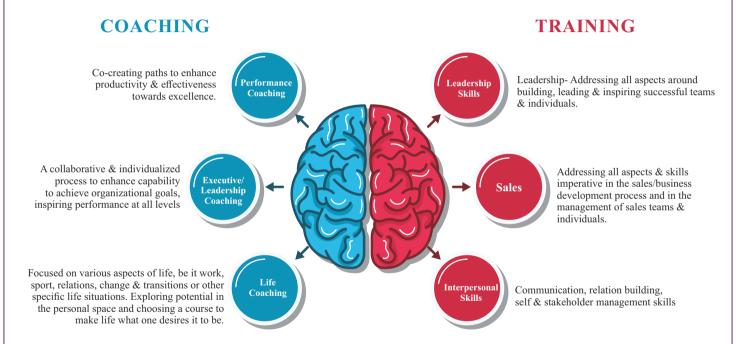
### **Associations:**

Member of International Coach Federation (ICF)
Member of International Association of Facilitators (IAF)

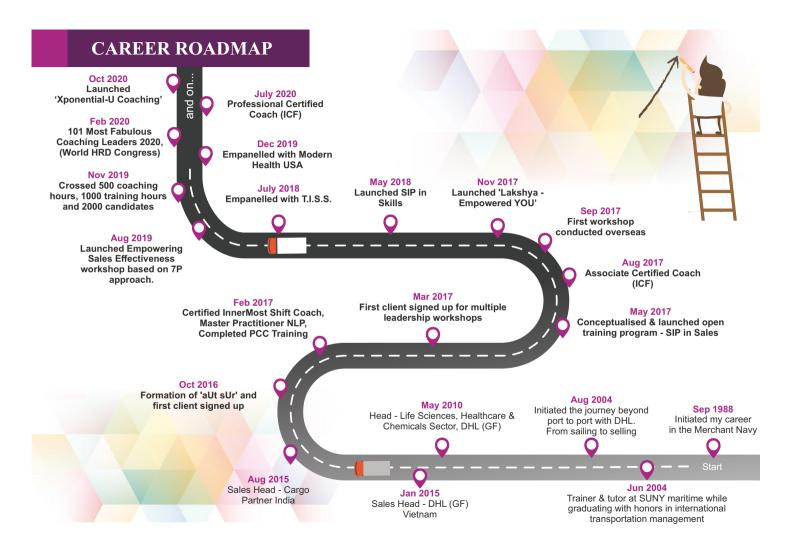




### AREAS OF SPECIALIZATION



Coaching: A person lives life, not in parts but as a whole. Hence any type of coaching must impact the whole person. The BL-NLP - IMS coaching methodology provides unique techniques, tools & capability to make an inner most shift for clients.



### **CHECKLIST**

# **List of Workshops, Training & Coaching Conducted Since Inception**

- Feb 2020: 101 Most Fabulous Coaching Leaders 2020, (World HRD Congress)
- Oct 2020: Launched 'Xponential-U Coaching'
- 1100+ training hours with 2400+ candidates and 750+ coaching hours with 250+ candidates...
- Launched 'Empowering Sales Effectiveness' workshop, a customized sales workshop around Coach Kotak's 7P approach
- Empanelled with Modern Health USA as a coach.
- Empanelled with Tata Institute of Social Sciences (T.I.S.S SVE); conducting leadership & management development programs for various PSU's, in banking, aviation, infrastructure...
- Leadership & management development and sales programs in marine, logistics, manufacturing, banking...
- 4 leadership workshops overseas, in Latvia and Croatia.
- Open workshops in sales & personal development. 'SIP in Sales'
   & 'SIP in Skills', 'Lakshya Empowered YOU'.



#### **CERTIFICATIONS & QUALIFICATIONS**

- 2020: Professional Certified Coach, International Coach Federation.(PCC-ICF)
- ✓ 2020: Train The Online Trainer (TTOT)
- ✓ 2019: Vedanta (basic) certification from Chinmaya International Foundation
- 2018: Certified Practitioner of Global Leadership Assessment(GLA360)
- 2017: Associate Certified Coach (ACC) certification, International Coach Federation.
- BestLife NLP InnerMost Shift Coach, AlphaStars Academy of Excellence.
- Master Practitioner Neuro-Linguistic Programming, AlphaStarsAcademy of Excellence.
- Professional Certified Coach (PCC), Training, AlphaStarsAcademy of Excellence.
- 2016: Associate Certified Coach (ACC), training, AlphaStars Academyof Excellence.
  - Train The Trainer Certification, Bodhih.
- ✓ 2014: Quest for Sales Excellence at DHL. The Total Leader – Effective Personal Productivity training, Leadership Management International (LMI) Inc.
- 2008: Master Bronze certified in First Choice, DHL's internal sixsigma program.
- ✓ 2004: M.S. International Transportation Management SUNY, US.
- 2003: DBM (Finance) Chetana's Institute of Management &Research, IN.
- 2000: Certificate of Competency, Master Mariner FG Black Pool & The Fylde College, U.K.
- 1996: Higher National Diploma, Nautical Science Black Pool & TheFylde College, U.K.

### **About Coach:**

Deepak is a voracious reader and loves interacting with different cultures in addition to traveling, music, dance, tennis and football. He enjoys coaching, training & developing people to help them realize their full potential and building high performance teams, both on and off the field.

- 2020: Co authored the book '7 Mantras for Organic Success'
- 2019: Interest & belief in the extensive knowledge of the Vedas, has lead him on a journey to learn from them, achieving his first milestone of a basic certificate in Oct 19.
- 2013: Solo flight (Paraglider Basic)
- 2009: Standard Chartered half marathon
- 2008: Two stage shows with level 7proficiency in Jive, Salsa & Waltz
- 2007 & 2006: DHL, International football tournament in Singapore & Malaysia
- 2006: Spanish language Level 1 certificate

## **Workshop Memories:**











